STATE REVENUE REPORT

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No Big Surprise, State Tax Revenue Continues Recovery

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HIGHLIGHTS

- State tax revenue in the April-June 2004 quarter grew 11.3 percent compared to the same period in 2003.
- After adjusting for tax law changes and inflation, real underlying state tax revenue increased by 5.8 percent.
- Newly implemented changes in state tax laws generated a \$2.7 billion net increase in state revenue. This is the tenth straight quarter with a net increase.
- Personal income tax revenue grew 15.6 percent, partially due to good, but not spectacular, final settlements with the April returns.
- Sales tax revenue grew 7.1 percent.
- Corporate income tax revenue grew 13.6 percent.
- Preliminary fiscal year 2004 state tax revenue is up by 7.9 percent compared to the year before, and increased 3.4 percent after adjusting for legislated changes and inflation.

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Figure 1. Year-Over-Year Change in Total Tax Collections, 1991-2004



-15 1991 1992 1993 1994 1995 1996 1997 1998 1999 2000 2001 2002 2003 2004

| Table 1. Year-Over- Tax Revenue, Adjust a | Year Chang ting for Leg and Inflatio | ge in Quarte gislated Tax n | erly State Changes |
|---|--|-----------------------------------|-----------------------|
| Total Nominal | Adjusted Nominal | Inflation | Real |

| | Increase Increase | | Rate | Increase |
|--------------------|-------------------|-------------------|-------------------|----------------------|
| 1997 | | | | |
| JanMar. | 6.0 | 7.4 | 2.3 | 5.0 |
| April-June | 6.2 | 8.3 | 2.8 | 5.4 |
| July-Sept. | 5.5 | 6.1 | 2.5 | 3.5 |
| OctDec. | 6.8 | 7.9 | 2.7 | 5.1 |
| 1998 | | | | |
| JanMar. | 6.5 | 7.0 | 1.8 | 5.1 |
| April-June | 9.7 | 11.4 | 1.8 | 9.4 |
| July-Sept. | 6.6 | 7.1 | 1.8 | 5.2 |
| OctDec. | 7.5 | 8.0 | 1.5 | 6.4 |
| 1999 | | | | |
| JanMar. | 4.8 | 6.5 | 1.9 | 4.5 |
| April-June | 5.0 | 8.0 | 2.7 | 5.2 |
| July-Sept. | 6.1 | 6.7 | 3.2 | 3.4 |
| OctDec. | 7.4 | 8.4 | 3.7 | 4.5 |
| 2000 | | | | |
| JanMar. | 9.7 | 10.4 | 4.4 | 5.7 |
| April-June | 11.4 | 11.8 | 4.3 | 7.2 |
| July-Sept. | 7.1 | 7.7 | 4.3 | 3.3 |
| OctDec. | 4.0 | 5.0 | 4.3 | 0.7 |
| 2001 | | | | |
| JanMar. | 5.1 | 6.3 | 4.0 | 2.2 |
| April-June | 2.5 | 4.2 | 3.4 | 0.8 |
| July-Sept. | (3.1) | (2.4) | 2.3 | (4.6) |
| OctDec. | (2.7) | (2.2) | 1.2 | (3.4) |
| 2002 | | | | |
| JanMar. | (7.8) | (8.2) | 0.5 | (8.7) |
| April-June | (10.6) | (12.1) | 0.8 | (12.8) |
| July-Sept. | 2.5 | 0.7 | 1.3 | (0.6) |
| OctDec. | 1.9 | 0.3 | 2.0 | (1.7) |
| 2003 | | | | |
| JanMar. | 1.4 | (1.0) | 4.2 | (5.0) |
| April-June | 3.2 | 0.4 | 3.0 | (2.5) |
| July-Sept | 4.5 | 2.6 | 2.8 | (0.2) |
| OctDec. | 7.3 | 4.9 | 2.3 | 2.5 |
| 2004 | | | | |
| JanMar. | 8.1 | 7.0 | 1.5 | 5.4 |
| April-June | 11.3 | 9.2 | 3.2 | 5.8 |
| Note: Inflation is | measured by the l | BEA State and Loo | cal Government In | nplicit Price Defla- |

tor. Please call the Fiscal Studies Program for pre-1997 data.

Figure 2. Year-Over-Year Change in Real Adjusted Tax Revenue, 1991-2004



| Table 2. Year-Over-Year Change in Quarterly State | | | | | | | |
|---|---------------------|-------------------|-----------|--------|--|--|--|
| Tax Revenue by Major Tax | | | | | | | |
| | PIT | CIT | Sales | Total | | | |
| 1997 | | | | | | | |
| JanMar. | 7.1 | 9.6 | 4.7 | 6.0 | | | |
| April-June | 8.8 | 7.6 | 4.3 | 6.2 | | | |
| July-Sept. | 8.4 | (2.8) | 5.8 | 5.5 | | | |
| OctDec. | 8.3 | 4.5 | 5.3 | 6.8 | | | |
| 1998 | | | | | | | |
| JanMar. | 9.3 | 2.3 | 5.6 | 6.5 | | | |
| April-June | 19.5 | (2.1) | 5.3 | 9.7 | | | |
| July-Sept. | 8.9 | (0.2) | 5.9 | 6.6 | | | |
| OctDec. | 9.5 | 5.2 | 5.5 | 7.5 | | | |
| 1999 | | | | | | | |
| Jan-Mar. | 6.6 | (2.6) | 6.1 | 4.8 | | | |
| April-June | 6.0 | (2.1) | 7.3 | 5.0 | | | |
| July-Sept. | 7.6 | 1.4 | 6.7 | 6.1 | | | |
| OctDec. | 9.1 | 3.8 | 7.3 | 7.4 | | | |
| 2000 | | | | | | | |
| JanMar. | 13.6 | 8.0 | 8.2 | 9.7 | | | |
| April-June | 18.8 | 4.2 | 7.3 | 11.4 | | | |
| July-Sept. | 11.0 | 5.7 | 4.7 | 7.1 | | | |
| OctDec. | 5.7 | (7.7) | 4.1 | 4.0 | | | |
| 2001 | | | | | | | |
| JanMar. | 8.6 | (9.1) | 3.3 | 5.1 | | | |
| April-June | 5.6 | (13.7) | 0.5 | 2.6 | | | |
| July-Sept. | (3.4) | (25.5) | 0.0 | (3.1) | | | |
| OctDec. | (2.7) | (31.8) | 1.0 | (2.7) | | | |
| 2002 | | | | | | | |
| JanMar. | (14.3) | (16.1) | (1.0) | (7.8) | | | |
| April-June | (22.3) | (11.7) | 1.5 | (10.4) | | | |
| July-Sept. | (1.6) | 4.8 | 3.8 | 2.5 | | | |
| OctDec. | (0.7) | 22.4 | 0.7 | 1.9 | | | |
| 2003 | | | | | | | |
| JanMar. | (3.1) | 9.6 | 1.9 | 1.4 | | | |
| April-June | (0.7) | 17.8 | 2.9 | 3.2 | | | |
| July-Sept. | 5.1 | 8.4 | 3.7 | 4.5 | | | |
| OctDec. | 6.6 | 11.1 | 6.6 | 7.3 | | | |
| 2004 | | | | | | | |
| JanMar. | 8.7 | 15.7 | 8.3 | 8.1 | | | |
| April-June | 15.6 | 13.6 | 7.1 | 11.3 | | | |
| Note: Please call th | e Fiscal Studies Pr | rogram for pre-19 | 997 data. | | | | |

Introduction

State tax revenue increased 11.3 percent in the April-June quarter of 2004 compared to the same quarter the year before. Without the contribution of net enacted tax increases, this growth would have been 9.2 percent. If we also take into account the effects of inflation, real adjusted state tax revenue grew 5.8 percent. This is the fourth straight quarter of real adjusted growth, after eight straight quarters of decline. State tax growth seems to be moving back into the range seen before the recession of 2001. (See Table 1.) All three major state taxes — personal income tax, corporate income tax, and sales tax — showed strong growth this quarter.

Final personal income tax settlements, due in April in most states, did not reach the "April Surprise" levels seen before the 2001 recession, but were solid. This quarter marked the end of the 2004 fiscal year in most states. This past year has seen the return of significant revenue growth after two years of poor revenue performance.

Tax Revenue Change

Table 1 shows tax revenue changes for the last 30 quarters before and after adjusting for legislated tax changes and inflation. Figure 1 shows the pattern of growth or decline in state tax collections from 1991 to the present. State tax revenue declined from July 2001 to June 2002; since then it has been growing, but it is only with the latest three quarters that growth has exceeded the median growth rate of 6.6 percent from 1997 through 2000. Tax increases enacted in many states over the last three years have contributed to revenue growth. However, in the April-June quarter, growth still would have been significant even without tax increases. Figure 2 shows the pattern of growth in state tax revenue adjusted for inflation and enacted tax increases from 1991 to the present. States have broken through into growth in their real adjusted revenue only in the last four quarters.

Table 2 shows the last 30 quarters of change in state collections of the major state tax sources. Personal income tax collections had been getting stronger in 2003 and this continued through the first two quarters of 2004. In April-June 2004, they finally reached the double-digit percentage growth

seen in 2000 and before. Corporate income taxes posted growth for two straight years. The sales tax continued strong steady growth.

Every region experienced revenue growth in the April-June quarter. (See Table 3.) The Mid-Atlantic region had the strongest growth at 16.5 percent, with the New England, Southwest, Rocky Mountain, and Far West regions also registering double-digit growth. The slowest growth was in the Great Lakes states at 5.3 percent.

Legislated net tax increases affected every region of the country. (See Figure 3.) Even without these tax increases, state tax collections would have grown in every region — albeit at a slower pace. Figure 4 shows state revenue growth adjusted for legislated revenue changes. Figure 5 shows the change in the major taxes over the last four quarters.

Table 4 shows the overall effect of legislated tax changes and processing variations. In all, states implemented net tax hikes generating \$2.7 billion in the April-June 2004 quarter. Table 5 shows the percentage change in each state's total tax revenue adjusted for legislated tax changes and inflation.

Personal Income Tax

Personal income tax revenue grew 15.6 percent in the April-June quarter compared to the same quarter the year before. This was the fourth straight quarter of growth after two years of decline. The strongest growth was in the Mid-Atlantic region at 21.2 percent, aided by significant legislated personal income tax increases in New York and Pennsylvania. The weakest growth was in the Great Lakes region at "only" 8.3 percent. Growth was widespread, affecting all of the 41 states having broad-based personal income tax. Hawaii had the strongest growth with a 36.6 percent increase. The slowest growth was in Missouri at 4.6 percent. Only nine other states failed to show double-digit increases.¹

We can get a better idea of what is really happening with the personal income tax by breaking it down into its component parts: withholding, quarterly estimated payments, and final settlements.

Withholding

Withholding is a good indicator of the current strength of personal income tax revenue because it



Figure 3 Percent Change in Tax Revenue by Region,

Figure 4





Figure 5 Change in Quarterly Tax Revenue by Tax, Last Four Quarters



| Table 3. Change in Quarterly Tax Revenue by State, | | | | | | | |
|--|---------------|-----------------|-------------|-----------------|--|--|--|
| April to June, 2003 to 2004 | | | | | | | |
| | PIT | CIT | Sales | Total | | | |
| United States | 15.6% | 13.6% | 7.1% | 11.3% | | | |
| New England | 19.4 | 12.0 | 3.1 | 12.0 | | | |
| Connecticut | 20.7* | 32.4* | (2.9) | 10.6* | | | |
| Maine | 10.8 | 20.0* | 5.7 | 18.9* | | | |
| Massachusetts | 21.4* | 3.0* | 4.9 | 12.5 | | | |
| New Hampshire | NA | 7.7 | NA | 4.6 | | | |
| Rhode Island | 13.6 | (8.4)* | 7.1 | 9.0 | | | |
| Vermont | 5.7 | 61.4 | 29.2* | 12.6* | | | |
| Mid-Atlantic | 21.2 15.2 | 11./ | 11./ | 10.5 | | | |
| Delaware | 15.5 | 27.7* | NA 0.2 | 17.4** 11.6 | | | |
| New Jersey ¹ | 14.1 | 33.3 (18.3)¶ | 9.3 5.8¶ | 11.0 2.4¶ | | | |
| New Vork | 12.7 28.3* | (18.5)∥ 51.0 | 22.0¥ | 2.4 25.1* | | | |
| Pennsylvania | 14 6* | 36.3 | 3.8 | 14 4* | | | |
| Great Lakes | 8.3 | (5.0) | 4.3 | 5.3 | | | |
| Illinois | 4.8 | 17.7* | 3.2* | 7.8* | | | |
| Indiana | 8.0¶ | (18.5)* | 5.9 | 3.9 | | | |
| Michigan | 7.0¶ | (14.3) | 1.8 | (0.7)¶ | | | |
| Ohio | 10.9 | (9.2)* | 6.3* | 6.8* | | | |
| Wisconsin | 11.9 | 22.8 | 5.2 | 10.2 | | | |
| Plains | 12.8 | 2.5 | 6.0 | 8.3 | | | |
| Iowa | 10.1 | 11.0* | 3.7 | 6.7 | | | |
| Kansas | 15.8 | (13.7) | 0.3 | 6.4* | | | |
| Minnesota | 18.6 | 0.6 | 8.5 | 10.2* | | | |
| Missouri | 4.6 | (7.2) | 6.3 | 4.3 | | | |
| Nebraska | 25.9* | 61.5 | 9.2* | 19.7* | | | |
| North Dakota | 20.9 | (14.1) | 2.0 | 4.2 | | | |
| South Dakota | NA | NA | 6.2 | 6.0 | | | |
| Southeast | 11.8 | 6.2 | 7.6 | 8.9 | | | |
| Alabama | 16.6 | 34.0 | 8.9 | 12.3 | | | |
| Arkansas | 15.2* | 2.4* | 4.3 | 10.5* | | | |
| Florida | NA | (6.9)¶ | 10.7 | 7.8 | | | |
| Georgia | 7.4 | (10.9)¶ | 1.9 | 7.3 | | | |
| Kentucky | 5.9 | 4.4 | 5.1 | 5.5 | | | |
| Louisiana | 24.2* | 18.4 | 5.2¶ | 14.8 | | | |
| Mississippi | /.5 | 34.2¶ | 5.9 5.0* | (0.8) | | | |
| North Carolina | 12.0 | 0.8 | 9.9 | 0.0 10.3 | | | |
| Tennessee | NA | 12.4 | 9.5 6.4 | 0.1 | | | |
| Virginia | 12.0 | 27.1 | 12.7 | 14.0 | | | |
| West Virginia | 5.8 | 27.1 | 4.6 | 3.0* | | | |
| Southwest | 18.1 | 19.1 | 9.6 | 12.0 | | | |
| Arizona | 24.9 | 25.2 | 10.8 | 19.8* | | | |
| New Mexico | 17.8¶ | 9.0 | 16.8 | 16.4* | | | |
| Oklahoma | 12.2 | 6.0 | 6.0* | 9.3* | | | |
| Texas | NA | NA | 9.1 | 10.4* | | | |
| Rocky Mountain | 13.3 | 8.9 | 11.1 | 10.7 | | | |
| Colorado | 10.6 | 9.6 | 6.9* | 9.2 | | | |
| Idaho | 18.3 | 12.4 | 23.4 | 14.2 | | | |
| Montana | 25.1* | 73.3 | NA | 14.3* | | | |
| Utah | 11.8 | (7.2) | 9.5* | 10.3 | | | |
| Wyoming | NA | NA | 8.9 | 4.8* | | | |
| Far West | 18.5 | 34.0 | 5.3 | 14.8 | | | |
| Alaska | NA | 7.7 | NA | 6.4 | | | |
| California | 19.6* | 34.7* | 3.9 | 15.7* | | | |
| Hawaii | 36.6¶ | 62.8 | 6.3¶ | 16.4¶ | | | |
| Nevada | NA | NA | 16.7 | 36.8* | | | |
| Oregon | 5.5 | 16.5 | NA | 6.5 | | | |
| Washington | NA | NA | 6.5 | 8.3 | | | |
| See p. 5 for notes | | | | | | | |

| Table 4. Change in Quarterly Tax Revenue, Adjusting for Legislated Tax Changes | | | | |
|---|--------|-------|--------|--|
| | PIT | Sales | Total | |
| 1997 | | | | |
| JanMar. | 10.0 | 5.0 | 7.4 | |
| April-June | 12.8 | 5.0 | 8.3 | |
| July-Sept. | 9.5 | 6.2 | 6.1 | |
| OctDec. | 10.7 | 5.9 | 7.9 | |
| 1998 | | | | |
| JanMar. | 10.0 | 6.5 | 7.0 | |
| April-June | 23.3 | 5.9 | 11.4 | |
| July-Sept. | 9.3 | 6.4 | 7.1 | |
| OctDec. | 10.2 | 5.9 | 6.9 | |
| 1999 | | | | |
| JanMar. | 9.9 | 6.2 | 6.5 | |
| April-June | 12.4 | 7.3 | 8.0 | |
| July-Sept. | 8.3 | 6.9 | 6.5 | |
| OctDec. | 11.0 | 7.5 | 8.4 | |
| 2000 | | | | |
| JanMar. | 13.8 | 8.8 | 10.4 | |
| April-June | 18.6 | 7.8 | 11.8 | |
| July-Sept. | 11.6 | 5.6 | 7.7 | |
| OctDec. | 6.5 | 5.0 | 5.0 | |
| 2001 | | | | |
| JanMar. | 10.1 | 3.7 | 6.3 | |
| April-June | 7.9 | 0.6 | 4.2 | |
| July-Sept. | (2.8) | 0.4 | (2.4) | |
| OctDec. | (2.1) | 1.2 | (2.3) | |
| 2002 | | | | |
| JanMar. | (14.5) | (2.4) | (8.4) | |
| April-June | (22.5) | 0.1 | (11.9) | |
| July-Sept. | (2.1) | 2.7 | 0.7 | |
| OctDec. | (1.6) | 0.7 | 0.3 | |
| 2003 | | | | |
| JanMar. | (4.4) | 1.0 | (1.0) | |
| April-June | (2.0) | 1.3 | 0.4 | |
| July-Sept. | 3.9 | 1.9 | 2.6 | |
| OctDec. | 5.3 | 4.2 | 4.9 | |
| 2004 | | | | |
| JanMar. | 7.7 | 6.8 | 7.0 | |
| April-June | 12.9 | 6.5 | 9.2 | |

Note: The corporate income tax is not included in this table. The quarterly effect of legislation on this tax's revenue is especially uncertain. (See Technical Notes, page 15.)

For pre-1997 data, call the Fiscal Studies Program.

comes largely from current wages and because it is much less volatile than estimated/declared payments or final settlements. Table 6 shows that withholding for the April-June 2004 quarter increased by 5.6 percent over the same quarter the year before. Enacted changes in withholding boosted collections by about six-tenths of a percent in this quarter. This was somewhat slower growth than the two previous quarters, but is still fairly strong.

| Table 5. Percent Change in Qu | arterly |
|---------------------------------|-----------|
| Total Tax Revenue by Sta | te, |
| Adjusted for Legislation and In | ıflation, |
| April to June 2003 to 200 |)4 |
| United States | 5.8% |
| New England | 7.1 |
| Connecticut | 4.0 |
| Maine | 13.9 |
| Massachusetts | 87 |
| New Hampshire | 1.6 |
| Rhode Island | 4 7 |
| Vermont | 4 1 |
| Mid-Atlantic | 10.0 |
| Delaware | 0.7 |
| Maryland | 7.6 |
| New Jersey | 1.6 |
| New York | 16.1 |
| Pennsvlvania | 7.8 |
| Great Lakes | 1.3 |
| Illinois | 1.5 |
| Indiana | 0.0 |
| Michigan | 0.0 |
| Ohio | 0.0 |
| Wisconsin | 6.8 |
| Plains | 2.0 |
| Iowa | 3.3 |
| Kansas | (1.3) |
| Minnesota | 3.7 |
| Missouri | 0.8 |
| Nebraska | 13.2 |
| North Dakota | 0.8 |
| South Dakota | 1.0 |
| Southeast | 52 |
| Alabama | 8.8 |
| Arkansas | 2.5 |
| Florida | 4.8 |
| Georgia | 3.8 |
| Kentucky | 2.0 |
| Louisiana | 11.1 |
| Mississippi | (3.9) |
| North Carolina | 47 |
| South Carolina | 6.8 |
| Tennessee | 6.0 |
| Virginia | 10.3 |
| West Virginia | (0.9) |
| Southwest | 7.0 |
| Arizona | 14 7 |
| New Mexico | 9.0 |
| Oklahoma | 4.0 |
| Texas | 5.6 |
| Rocky Mountain | 6.1 |
| Colorado | 5.8 |
| Idaho | 6.4 |
| Montana | 9.1 |
| Utah | 6.4 |
| Wyoming | (1.3) |
| Far West | 65 |
| Alaska | 2.9 |
| California | 6.4 |
| Hawaii | 14.5 |
| Nevada | 19.6 |
| Oregon | 3.2 |
| Washington | 4.6 |
| -0 | 4.0 |

Inflation measured by BEA State and Local Government Implicit Price Deflator.

| Table 6. Change in Personal Income Tax Withholding by State, Last Four Quarters | | | | | |
|--|----------------|-------------|-------------|---------|--|
| | 20 | 03 | 200 | 04 | |
| | July-Sept | OctDec. | Jan-Mar. | AprJune | |
| United States | 5.1% | 6.1% | 9.4% | 5.6% | |
| New England | 5.5 | 5.1 | 8.0 | 5.1 | |
| Connecticut | 13.2 | 10.1 | 14.9 | 2.7 | |
| Maine | 4.1 | 4.4 | 6.5 | 9.8 | |
| Massachusetts | 2.5 | 2.9* | 4.9 | 5.4 | |
| Rhode Island | 5.9 | 6.2 | 10.6 | 5.7 | |
| Vermont | 5.6 | 8.2 | 7.3 | 5.3 | |
| Mid-Atlantic | 8.0 | 11.8 | 17.8 | 3.9 | |
| Delaware | 5.4 | 5.9 | 8.6 | 8.7 | |
| Maryland ¹ | 3.1* | 23.3 | 27.5 | (14.0) | |
| New Jersey ¹ | 20.6 | 15.2 | 10.0 | 0.0 | |
| New York | 8.0* | 9.2* | 19.0* | 7.4* | |
| Pennsylvania | 3.0 | 3.2 | 10.1 | 13.6* | |
| Great Lakes | 0.2 | 1.5 | 4.4 | 3.9 | |
| Illinois | ND | ND | 6.7 | 3.3 | |
| Indiana | 2.6 | 3.8 | 4.5 | 5.9 | |
| Michigan | (4.7) | (1.7)¶ | 0.5¶ | 1.0¶ | |
| Ohio | 2.4 | 2.0 | 5.0 | 5.2 | |
| Wisconsin | 2.2 | 3.1 | 5.1 | 5.0 | |
| Plains | 4.2 | 2.3 | 6.1 | 5.7 | |
| Iowa | 3.5 | 6.2 | 8.4 | 8.0 | |
| Kansas | 4.5 | 3.4 | 4.3 | ND | |
| Minnesota | 3.6 | 1.0 | 4.8 | 6.6 | |
| Missouri | 5.3 | 0.4 | 7.8 | 2.6 | |
| Nebraska | 3.7* | 4.7* | 4.6* | 6.5* | |
| North Dakota | 4.6 | 9.1 | 4.9 | 5.7 | |
| Southeast | 3.7 | 5.4 | 6.8 | 8.4 | |
| Alabama | 5.2 | 7.5 | 2.7 | 8.6 | |
| Arkansas | 3.6 | 4.8 | 5.8 | 8.5 | |
| Georgia ² | 3.9 | 2.9 | 12.3 | 16.7 | |
| Kentucky | 4.1 | 2.2 | 4.6 | ND | |
| Louisiana | 19.3* | 18.7* | 6.8* | 9.1* | |
| Mississippi | (4.8) | (6.6) | 5.0 | 5.2 | |
| North Carolina | 2.0 | 6.3 | 7.2 | 4.6 | |
| South Carolina | 2.2 | 3.1 | 4.5 | 3.6 | |
| Virginia | 4.6 | 8.1 | 9.1 | 6.7 | |
| West Virginia | (4.3) | 2.9 | 0.5 | 5.8 | |
| Southwest | 2.6 | 3.2 | 4.9 | 2.9 | |
| Arizona | (2.5) | 1.0 | 4.8 | (0.7) | |
| New Mexico | (2.2) 13.8¶ | 6 3¶ | (2.8)¶ | 3.2¶ | |
| Oklahoma | 37 | 4.4 | 83 | 4 0 | |
| Rocky Mountain | 3.1 | 2.2 | 4.8 | 5.5 | |
| Colorado | 2.0 | 0.2 | 3.8 | 5.1 | |
| Idaho | 3.5 | 3.1 | 79 | 8.0 | |
| Montana | 6.6 | 13.8 | 33 | 6.1 | |
| Utah | 4.1 | 3.0 | 5.8 | 5.1 | |
| Far West | 7.7 | 6.4 | 8.5 | 7.1 | |
| California | 8.2 | 6.8 | 8.5 8.7 | 7.2 | |
| Hawaii | 0.∠ 5.7¶ | 5.0 5.2¶ | 3.QT | 6.3¶ | |
| Oregon | 5.7∥ 47 | 5.∠∥ 4.6 | 5.9∥ 7 0 | 6.2 | |
| 0105011 | т./ | т.0 | 1.7 | 0.2 | |

Note: Nine states — Alaska, Florida, New Hampshire, Nevada, South Dakota, Tennessee, Texas, Washington, and Wyoming — have no personal income tax and are therefore not shown in this table. See page 5 for notes.

Estimated Payments

The highest-income taxpayers generally pay most estimated tax payments (also known as declarations) on their non-wage income. This income often comes from investments, especially capital gains realized in the stock market. The stronger stock market should eventually translate into capital gains and higher estimated tax payments.

In the 36 states for which we have complete data, growth in estimated tax payments in the April-June 2004 quarter was 21.2 percent compared to the year before. (See Table 6.) For most states, the first two quarterly estimated payments for the 2004 tax year were due this quarter — in April and June. The strong growth probably indicates that many of those who receive non-wage income expect it to be higher this year than last. In addition, since final payments in April grew (see below), many investors need to pay more just to match their total tax payments from last year, as required to avoid penalties. If estimated tax payments remain strong for the remainder of the year, it also bodes well for final payments due next April.

Final Settlements

Final settlements are payments that taxpayers make or refunds they receive when filing annual tax returns. In most states, the filing deadline is April 15, but some states have later deadlines or do not finish final settlements' processing until May. An informal survey of 35 states shows

Key to Interpreting Tables All percent change tables are based on year-over-year changes. indicates data through May only. indicates legislation or processing/accounting changes significantly increased tax receipts (by one percentage point or more). indicates legislation or processing/accounting changes significantly decreased tax receipts. NA indicates not applicable. ND indicates not meaningful. Historical Tables (Tables 1, 2 and 4) have been shortened to provide data only back to 1997. For data through 1991 call the Fiscal Studies Program.

Figure 6 Change in Non-Farm Employment April to June 2003 to 2004



growth in final payments for 2003 (due April 2004) for 31 states. This was encouraging, since final payments declined in the two previous years. However, refund payments were also up in 14 of the 15 states for which we have data, thus reducing the benefit of the stronger final payments. Even this moderate increase in final settlements was enough to meet or exceed most states budget estimates.

Through the late 1990s and into 2000 and 2001, many states experienced a welcome "April Surprise" as they collected substantially more from final settlements than they had expected. In 2002, the "April Surprise" was an unwelcome one, as states collected much less than expected. April 2004 does not appear to be a tremendous positive "surprise" of the kind seen before the recession, but at least it was not another negative shock like 2002.

General Sales Tax

Sales tax revenue in the April-June 2004 quarter increased by 7.1 percent over the same quarter the year before. This was slightly weaker than the previous quarter's 8.3 percent growth, but is the second strongest quarter of growth since April-June 2000.

Sales tax revenue grew fastest in the Mid-Atlantic region with 11.7 percent growth. The weakest growth was in the New England region, where sales tax revenue increased 3.1 percent. Eight states had double-digit growth in sales tax revenue.² In three of these states, the increase was due

| Table 7. Estimated Payments/Declarations (change year-over-year) | | | |
|---|-----------------|--|--|
| State | April-June 2004 | | |
| Average (Mean) | 21.2% | | |
| Median | 16.9 | | |
| Withian | 10.7 | | |
| Alabama | 28.1 | | |
| Arizona | 30.4 | | |
| Arkansas | 30.8 | | |
| California | 17.7 | | |
| Colorado | 18.6 | | |
| Connecticut | 7.7 | | |
| Delaware | 12.1 | | |
| Georgia | 4.1 | | |
| Hawaii | 42.7 | | |
| Illinois | 17.5 | | |
| Indiana | 1.6 | | |
| Iowa | 6.7 | | |
| Louisiana | 45.1 | | |
| Maine | 12.5 | | |
| Maryland | 20.5 | | |
| Massachusetts | 17.7 | | |
| Michigan | 4.2 | | |
| Minnesota | 52.4 | | |
| Mississippi | (86.9) | | |
| Missouri | 6.9 | | |
| Montana | 7.5 | | |
| Nebraska | 19.5 | | |
| New Mexico | 9.4 | | |
| New York | 53.0 | | |
| North Carolina | 7.9 | | |
| North Dakota | 13.9 | | |
| Ohio | 7.0 | | |
| Oklahoma | 18.8 | | |
| Oregon | (31.3) | | |
| Pennsylvania | 21.8 | | |
| Rhode Island | 24.3 | | |
| South Carolina | 17.3 | | |
| Vermont | 10.9 | | |
| Virginia | 9.5 | | |
| West Virginia | 5.6 | | |
| Wisconsin | 16.4 | | |
| See p. 5 for notes. | | | |

in large part to legislated tax increases.³ Only Connecticut had a sales tax revenue decline.

Corporate Income Tax

Corporate income tax revenue grew 13.6 percent in the April-June quarter, the eighth straight quarter of growth. The growth this quarter in this notoriously volatile revenue source was slightly weaker than the previous quarter's 15.7 percent.

| Table 8. Year-Over-Year Percentage Change In Non-Farm | | | | | | |
|---|----------------|-------------|-------------|-------------------|--|--|
| 2003 2004 | | | | | | |
| - | July- Sept. | Oct Dec. | Jan Mar. | Apr June | | |
| United States | (0.4)% | (0.2)% | 0.2% | 1.0% | | |
| Sum of States | (0.4) | (0.1) | 0.5 | 0.8 | | |
| New England | (1.2) | (0.9) | (0.4) | (0.1) | | |
| Connecticut | (1.3) | (1.0) | (0.6) | (0.1) | | |
| Maine | 0.0 | 0.4 | 0.6 | 0.8 | | |
| Massachusetts | (2.0) | (1.8) | (1.1) | (0.7) | | |
| New Hampshire | (0.2) | 0.5 | 1.1 | 1.5 | | |
| Rhode Island | 1.2 | 1.0 | 1.5 | 0.7 | | |
| Vermont Mid Atlantia | 0.1 | 0.2 | 0.7 | 0.9 | | |
| Delaware | (0.4) | (0.2) | 0.5 | U.O 1 / | | |
| Maryland | 0.3 | 0.2 | 1.1 | 1.4 | | |
| New Jersey | 0.5 | 0.0 | 1.2 | 1.4 | | |
| New York | (0.8) | (0.6) | 0.1 | 0.6 | | |
| Pennsylvania | (0.0) | (0.0) | (0.4) | 0.0 | | |
| Great Lakes | (1.1) | (0.9) | (0.2) | (0.1) | | |
| Illinois | (1.3) | (0.8) | (0.3) | (0.2) | | |
| Indiana | (0.7) | (0.1) | 0.7 | 0.5 | | |
| Michigan | (2.0) | (1.6) | (1.1) | (0.9) | | |
| Ohio | (1.1) | (1.1) | (0.3) | (0.5) | | |
| Wisconsin | 0.1 | (0.3) | 1.1 | 1.4 | | |
| Plains | (0.7) | (0.2) | 0.3 | 0.8 | | |
| Iowa | (0.4) | 0.0 | 0.7 | 0.6 | | |
| Kansas | (2.1) | (1.1) | 0.0 | 0.5 | | |
| Minnesota | (0.2) | 0.0 | 0.5 | 1.0 | | |
| Missouri | (0.9) | (0.5) | 0.2 | 1.1 | | |
| Nebraska | (0.4) | (0.1) | (0.3) | 0.2 | | |
| North Dakota | 1.0 | 1.0 | 1.0 | 0.3 | | |
| South Dakota | 0.0 | 0.4 | 0.9 | 1.0 | | |
| Southeast | 0.2 | 0.5 | 1.0 | 1.3 | | |
| Alabama | (0.5) | (0.5) | 0.2 | 0.2 | | |
| Arkansas | (0.4) | 0.2 | 0.3 | 0.7 | | |
| Florida | 1.7 | 1.8 | 1.9 | 2.3 | | |
| Georgia | 0.0 | 0.1 | 0.6 | 1.1 | | |
| Kentucky | (0.5) | (0.1) | 0.7 | 0.3 | | |
| Louisiana | (1.0) | 0.0 | 0.3 | 0.0 | | |
| North Carolina | (1.0) | (0.3) | 0.4 | 0.8 | | |
| South Carolina | 0.2 | 0.6 | 0.3 | 1.0 | | |
| Tennessee | 0.2 | 0.0 | 0.8 | 0.8 | | |
| Virginia | 0.0 | 0.5 | 2.2 | 2.5 | | |
| West Virginia | (0.7) | (1.1) | (0.3) | (0.1) | | |
| Southwest | (0.6) | (0.2) | 0.4 | 1.1 | | |
| Arizona | 1.1 | 1.5 | 2.2 | 2.4 | | |
| New Mexico | 1.1 | 1.4 | 1.3 | 2.0 | | |
| Oklahoma | (3.2) | (2.1) | (1.0) | 0.5 | | |
| Texas | (0.7) | (0.4) | 0.2 | 0.8 | | |
| Rocky Mountain | (0.5) | (0.2) | 0.4 | 1.2 | | |
| Colorado | (1.6) | (1.1) | (0.6) | 0.7 | | |
| Idaho | 0.4 | 0.1 | 1.3 | 2.2 | | |
| Montana | 1.0 | 0.7 | 1.3 | 1.2 | | |
| Utah | 0.3 | 0.6 | 1.3 | 1.6 | | |
| Wyoming | 1.1 | 1.8 | 2.1 | 1.9 | | |
| Far West | (0.1) | 0.1 | 0.7 | 1.2 | | |
| Alaska | 1.3 | 1.4 | 1.6 | 1.0 | | |
| California | (0.3) | (0.2) | 0.4 | 0.7 | | |
| Hawaii | 1.4 | 1.6 | 1.8 | 2.3 | | |
| Nevada | 3.5 | 3.9 | 4.2 | 4.5 | | |
| Oregon | (1.3) | (0.3) | 0.4 | 2.2 | | |
| wasnington | 0.1 | 0.5 | 1.1 | 1.9 | | |

Source: Bureau of Labor Statistics

Underlying Reasons for Trends

These revenue changes result from three kinds of underlying forces: differences in state economies, how these differences affect each state's tax system, and recently legislated tax changes.

State Economies

The national economy is experiencing sustained growth, though with some areas of continued weakness. The Bureau of Economic Analysis' (BEA's) preliminary estimate for the real Gross Domestic Product (GDP) showed growth of 2.8 percent for the second quarter of 2004.⁴ The national unemployment rate was 5.6 percent for the second quarter, the same as the first quarter.⁵

The difficulty with assessing state economies in a report such as this is a general lack of timely state indicators. Data on non-farm employment, tracked by the Bureau of Labor Statistics (BLS), are the only broad-based, timely, high-quality state-level economic indicators available. Yet, these data are far from ideal indicators of revenue growth. For one thing, most taxes are based upon nominal measures such as income, wages, and profits, rather than employment. Unfortunately, state-level data on these nominal measures — when they are available at all — usually are reported too late to be of much use in analyzing recent revenue collections.

Table 8 shows year-over-year employment growth for the nation and for each state during the last four quarters using BLS data. Figure 6 maps the change in second quarter 2004 employment compared to the same period in 2003. By this measure, employment in the April-June 2004 quarter grew by one percent compared to the year before. This is the second quarter of growth in national employment numbers, after nine straight quarters of decline. The growth is gathering steam, and is extending to most areas of the country.⁶

Employment growth was strongest in the Southeast at 1.3 percent. Employment was still

declining in the Great Lakes and New England regions, but only by 0.1 percent.

Employment grew in 44 states, up from 39 in the previous quarter. Twenty-four states had employment growth of one percent or more, led by Nevada with a strong 4.5 percent growth. Michigan had the worst decline at 0.9 percent.

Overall, the employment picture moved into solid growth over the first two quarters of 2004. The states with the strongest growth are concentrated in the southern and western regions of the country, the pattern seen before the recent recession, and consistent with the overall pattern of population growth. There seem to be only a few problem areas where employment is still declining.

Nature of the Tax System

Even if economic growth affected all regions and states to exactly the same degree and at exactly the same time, the impact on state revenue would still vary because states' tax systems react differently to similar economic situations. States that rely heavily on the personal income tax will tend to see stronger growth in good times, since they benefit from growth in income earned by the highest income individuals, the income that is taxed most heavily. This is most evident in states with more progressive income tax structures. The sales tax is also very responsive to economic conditions, but is historically less elastic than the personal income tax, dropping more slowly in bad times and increasing more slowly in good times. The states that rely heavily on corporate income taxes or severance taxes often see wild swings in revenue that are not necessarily related to general economic conditions. (Severance taxes are taxes on the removal of natural resources, such as oil and natural gas.)

Because high-end incomes are based more heavily upon volatile sources such as stock options and capital gains, growth in personal income tax revenue was far more subject to dramatic fluctuations than it would be if it were based entirely on wages and salaries. In the recent recession, we saw the downside of this volatility. While initially the market downturn affected relatively few wage earners, it turned gains into losses for investors, thus sharply contracting a hitherto rich source of revenue almost overnight. Meanwhile, stock options became both less common and less lucrative. The recession lasted only eight months, but it had significant after effects as the loss of investment capital manifested itself in weak employment numbers, which in turn depressed withholding. However, the stock market recovery seems to be leading to stronger growth again.

States have also learned how sales tax revenue responds to an economic slowdown. States that have removed more stable elements of consumption, such as groceries and clothing from their bases, as well as those that do not capture spending on services well, were more subject to plunges in sales tax revenue as state residents became nervous about spending on optional and big-ticket items. In the latest economic downturn, however, the sales tax generally maintained slow growth, exhibiting less volatility than the personal income or corporate income taxes. It is now growing strongly as the general economic conditions improve.

Oil has been a wild card in state tax revenue in recent years. When the price of oil increases, oil-producing states such as Alaska, Oklahoma, and Wyoming benefit. Conversely, when the price falls, these states' revenue tends to follow suit. This dynamic often operates largely independently of the general economy.

Tax Law Changes Affecting This Quarter

The final element affecting trends in tax revenue growth is changes in states' tax laws. When states boost or depress their revenue growth with tax increases or cuts, it can be difficult to draw any conclusions about their current fiscal condition from nominal collections data. That is why this report attempts to note where such changes have significantly affected each state's revenue growth. We also occasionally note when receipts' processing changes have had a major impact on revenue growth, even though these are not due to enacted legislation, as it helps the reader to understand that the apparent growth or decline is not necessarily indicative of underlying trends.

During the April-June 2004 quarter, enacted tax changes and processing variations increased state revenue by an estimated net \$2.7 billion, compared to the same period in 2003. This was the tenth straight quarter of net enacted tax increases.

Enacted tax changes increased personal income tax collections by a net of over \$1.4 billion. A tax amnesty in California brought in over \$700 million. A new top rate in New York increased collections by over \$300 million. A higher flat tax rate in Pennsylvania raised almost \$200 million more. A capital gains tax increase and various processing changes in Massachusetts increased net tax collections by over \$100 million.

Enacted sales tax changes accounted for a net increase of approximately \$300 million in the April-June quarter. Ohio had an increase of over \$100 million, and New York had an increase of nearly \$200 million. Both states increased their sales tax rates and broadened the bases of their sales taxes. The re-imposition of the sales tax on clothing in New York was particularly significant.

The California tax amnesty also brought in about \$450 million in extra corporate income tax collections. There were also many other smaller tax increases.

Preliminary Fiscal Year 2004 State Tax Revenue

The April-June quarter ends the fiscal year for 46 states.⁷ Table 9 shows the percentage change for these states from 2003 to 2004, using a standardized June-July fiscal year. In a few months, we will issue a report with more complete data for all states' fiscal year 2004 revenue. Current data indicates that state tax revenue grew 7.9 percent in the standardized fiscal year 2004. When we adjust for enacted tax increases and processing changes, this growth was six percent. If we also consider inflation, real underlying revenue grew 3.4 percent. This was the first real underlying growth after two years of decline. While fiscal year 2004 did not completely make up for the losses of those two down years, it was a step in the right direction.

Personal income tax collections increased 9.3 percent in fiscal year 2004 compared to the year before, this strong growth came after two years of declining personal income tax revenue. Corporate income tax revenue grew by 12.5 percent, the second year of strong growth. Sales tax revenue grew

6.4 percent, returning to pre-recession levels of growth after two slow years.

Conclusions

States have begun to reap the benefits of the stronger economy, as their revenues are now growing at rates that rival pre-recession levels. While state tax collections continue to be bolstered by legislated tax increases, state tax revenue now shows significant growth even when these are factored out. The personal income tax has led the way in this revenue recovery, with withholding strengthening through 2003 and into early 2004, estimated tax payments moving sharply up in 2004, and a mixed, but generally positive, final settlements picture. Many states still have some work to do to clear the budget problems brought on by two years of decline and sluggish growth, but the trend is in the right direction.

Endnotes

- 1 Georgia, Illinois, Indiana, Kentucky, Michigan, Mississippi, Oregon, Vermont, and West Virginia.
- 2 Arizona, Florida, Idaho, Nevada, New Mexico, New York, Vermont, and Virginia.
- 3 Idaho, New York, and Vermont.
- 4 United States Department of Commerce, Bureau of Economic Analysis News Release, August 27, 2004.
- 5 United States Department of Labor, Bureau of Labor Statistics, *Labor Force Statistics From the Current Population Survey*, www.bls.gov.
- 6 Note that the employment numbers have been revised as BLS has moved from the 1987 Standard Industrial Classification System (SIC) to the 2002 North American Industry Classification System (NAICS) and made other revisions to its sampling methodology. These revisions have not changed the overall trend.
- 7 Forty-six states have a July 1 to June 30 fiscal year. The exceptions are: New York, where the fiscal year runs from April 1 to March 31; Texas, where it runs from September 1 to August 31; and Alabama and Michigan, where it runs from October 1 to September 30.

| Table 9 | | | | | |
|-------------------------|----------------------------|--------------------------------|-----------------------------|--------------|--|
| Chang | ge in Tax Revenue by State | e, July-June, FY 2003 to FY 20 | 04 (In Millions of Dollars) |) | |
| | Personal Income | Corporate Income | Sales | Total | |
| United States | 9.3% | 12.5% | 6.4% | 7.9% | |
| New England | 11.6 | 14.2 | 2.5 | 7.4 | |
| Voine | 17.0 | (1.6) | 1.1 | 8.0 | |
| Maine | 7.9 | 22.4 | 7.0 | 12.1 | |
| Massachusetts | 10.0 NA | 24.8 | 1.1 NA | 0.0 | |
| Phode Island | NA 9.4 | (1.9) | NA 5 3 | 3.0 7.0 | |
| Vermont | 9. 4 | 57.1 | 17.0 | 7.0 0.7 | |
| Mid Atlantic | ч.5 14 2 | 85 | 9.4 | 11.3 | |
| Delaware | 10.0 | 22.0 | NA | 14.1 | |
| Maryland | 13.2 | 18.0 | 8.2 | 11.0 | |
| New Jersev ¹ | 7.8 | (16) | 5 5 | 5.4 | |
| New York | 17.9 | 8.6 | 17.6 | 15.6 | |
| Pennsylvania | 8.8 | 20.1 | 2.8 | 7.6 | |
| Great Lakes | 3.1 | 7.8 | 7.4 | 5.3 | |
| Illinois | 3.2 | 36.4 | 4.5 | 7.6 | |
| Indiana | 4.5 | (11.6) | 13.1 | 7.5 | |
| Michigan | (0.1) | (4.7) | (0.5) | (0.6) | |
| Ohio | 3.7 | 8.3 | 17.7 | 8.7 | |
| Wisconsin | 4.6 | 23.5 | 4.2 | 5.4 | |
| Plains | 6.5 | 5.4 | 3.8 | 5.0 | |
| Iowa | 7.2 | (0.9) | 1.7 | 4.0 | |
| Kansas | 7.9 | 34.5 | 1.8 | 5.3 | |
| Minnesota | 6.6 | 6.3 | 3.8 | 5.3 | |
| Missouri | 4.2 | (10.2) | 4.5 | 3.6 | |
| Nebraska | 10.7 | 50.0 | 8.3 | 10.7 | |
| North Dakota | 7.1 | (10.9) | 2.2 | 2.1 | |
| South Dakota | NA | NA | 6.1 | 3.6 | |
| Southeast | 6.6 | 6.8 | 6.1 | 6.2 | |
| Alabama | 7.8 | 5.4 | 5.7 | 2.3 | |
| Arkansas | 7.7 | 5.3 | 5.2 | 7.3 | |
| Florida | NA | 9.5 | 9.0 | 9.4 | |
| Georgia | 5.0 | (3.6) | 3.2 | 5.3 | |
| Leuisiana | 1.8 | 9.1 | 2.8 | 2.1 | |
| Mississinni | 17.4 | 17.4 | (3.2) | 5.0 (0.5) | |
| North Carolina | 2.3 | 9.8 (5.6) | 7.6 | (0.3) | |
| South Carolina | 4.5 | 18.2 | 63 | 5.5 | |
| Tennessee | T.S NA | 13.4 | 7.6 | 7.9 | |
| Virginia | 90 | 24.0 | 97 | 9.8 | |
| West Virginia | 14 | 0.2 | 43 | 5.6 | |
| Southwest | 9.2 | 27.7 | 5.5 | 7.1 | |
| Arizona | 9.9 | 26.9 | 8.5 | 10.2 | |
| New Mexico | 6.5 | 35.9 | 5.0 | 10.0 | |
| Oklahoma | 9.7 | 22.5 | 7.8 | 12.6 | |
| Texas | NA | NA | 4.9 | 5.3 | |
| Rocky Mountain | 6.9 | 16.0 | 7.9 | 8.0 | |
| Colorado | 5.3 | 18.7 | 3.9 | 5.1 | |
| Idaho | 7.6 | 11.0 | 23.0 | 12.6 | |
| Montana | 11.7 | 49.1 | NA | 10.9 | |
| Utah | 8.0 | 5.7 | 4.0 | 6.4 | |
| Wyoming | NA | NA | 9.0 | 21.3 | |
| Far West | 12.3 | 23.3 | 6.5 | 10.5 | |
| Alaska | NA | (5.9) | NA | 19.2 | |
| California | 13.0 | 22.2 | 6.5 | 10.8 | |
| Hawaii | 12.6 | 591.5 | 6.0 | 8.3 | |
| Nevada | NA | NA | 13.9 | 23.7 | |
| Oregon | 6.2 | 41.1 | NA | 8.1 | |
| Washington | NA | NA | 3.9 | 5.9 | |
| See p. 5 for notes. | | | | | |

Fiscal Studies Program

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| | State T | ax Revenue, A | April to Jun | e, 2003 and 20 | 004 (In Million | s of Dollars) | | |
|----------------------|--------------------|---------------------|--------------|----------------|--------------------|---------------------|--------------|-----------|
| | | 200 | 3 | | | 200- | 4 | |
| | Personal Income | Corporate Income | Sales | Total | Personal Income | Corporate Income | Sales | Total |
| United States | \$52,214 | \$10,060 | \$45,548 | \$130,651 | \$60,377 | \$11,427 | \$48,804 | \$145,397 |
| New England | 4,489 | 534 | 2,220 | 9,047 | 5,361 | 598 | 2,288 | 10,132 |
| Connecticut | 1,368 | 122 | 753 | 2,726 | 1,651 | 162 | 731 | 3,015 |
| Maine | 386 | 38 | 286 | 874 | 428 | 46 | 303 | 1,039 |
| Massachusetts | 2,360 | 267 | 936 | 4,268 | 2,865 | 275 | 982 | 4,800 |
| New Hampshire | NA | 62 | NA | 360 | NA | 67 | NA | 376 |
| Rhode Island | 244 | 33 | 195 | 590 | 277 | 30 | 209 | 643 |
| Vermont | 132 | 11 | 49 | 231 | 140 | 18 | 63 | 260 |
| Mid Atlantic | 10,450 | 1,909 | 5,723 | 21,578 | 12,670 | 2,133 | 6,391 | 25,135 |
| Delaware | 193 | 30 | NA | 541 | 222 | 39 | NA | 635 |
| Maryland | 1,383 | 118 | 673 | 2,455 | 1,577 | 159 | 735 | 2,739 |
| New Jersey | 1,413 | 951 | 981 | 3,960 | 1,592 | 777 | 1,037 | 4,055 |
| New York | 5,297 | 342 | 2,162 | 9,146 | 6,797 | 519 | 2,637 | 11,440 |
| Pennsylvania | 2,165 | 468 | 1,908 | 5,477 | 2,481 | 638 | 1,981 | 6,266 |
| Great Lakes | 8,421 | 1,759 | 7,398 | 20,414 | 9,123 | 1,672 | 7,715 | 21,496 |
| Illinois | 2,357 | 361 | 1,548 | 5,044 | 2,470 | 425 | 1,598 | 5,435 |
| Indiana | 1,127 | 406 | 1,136 | 3,041 | 1,217 | 331 | 1,203 | 3,158 |
| Michigan | 1,356 | 569 | 1,923 | 4,726 | 1,451 | 488 | 1,958 | 4,693 |
| Ohio | 2,295 | 286 | 1,866 | 5,012 | 2,545 | 260 | 1,983 | 5,353 |
| Wisconsin | 1,286 | 137 | 924 | 2,591 | 1,439 | 168 | 972 | 2,856 |
| Plains | 4,128 | 468 | 3,116 | 8,812 | 4,655 | 480 | 3,303 | 9,540 |
| Iowa | 691 | 78 | 424 | 1,332 | 761 | 87 | 439 | 1,422 |
| Kansas | 544 | 63 | 452 | 1,161 | 630 | 55 | 453 | 1,235 |
| Minnesota | 1,149 | 131 | 1,178 | 3,165 | 1,363 | 132 | 1,277 | 3,489 |
| Missouri | 1,358 | 134 | 599 | 2,091 | 1,420 | 124 | 637 | 2,182 |
| Nebraska | 304 | 39 | 258 | 657 | 383 | 63 | 282 | 786 |
| North Dakota | 81 | 23 | 88 | 245 | 98 | 20 | 90 | 255 |
| South Dakota | NA | NA | 118 | 161 | NA | NA | 125 | 171 |
| Southeast | 9,459 | 2,069 | 11,788 | 28,787 | 10,573 | 2,196 | 12,682 | 31,352 |
| Alabama | 717 | 75 | 450 | 1,676 | 836 | 100 | 490 | 1,881 |
| Arkansas | 558 | 84 | 445 | 1,160 | 643 | 86 | 464 | 1,281 |
| Florida | NA | 511 | 3,751 | 5,785 | NA | 476 | 4,154 | 6,237 |
| Georgia | 1,716 | 214 | 1,319 | 3,492 | 1,843 | 191 | 1,344 | 3,747 |
| Kentucky | 781 | 115 | 696 | 1.852 | 826 | 120 | 732 | 1,954 |
| Louisiana | 614 | 127 | 541 | 1.732 | 762 | 150 | 569 | 1,987 |
| Mississippi | 321 | 65 | 685 | 1.440 | 344 | 87 | 726 | 1,429 |
| North Carolina | 1.911 | 267 | 980 | 3.559 | 2.140 | 269 | 1.038 | 3.870 |
| South Carolina | 607 | 58 | 534 | 1.368 | 679 | 59 | 584 | 1.508 |
| Tennessee | NA | 312 | 1.389 | 2,540 | NA | 352 | 1 477 | 2,778 |
| Virginia | 1.903 | 181 | 737 | 3,277 | 2.148 | 231 | 831 | 3,737 |
| West Virginia | 334 | 59 | 261 | 908 | 353 | 75 | 274 | 944 |
| Southwest | 1.435 | 275 | 5.757 | 11.707 | 1.695 | 328 | 6.306 | 13.118 |
| Arizona | 542 | 180 | 783 | 1,640 | 677 | 2.2.6 | 867 | 1.965 |
| New Mexico | 287 | 43 | 331 | 842 | 338 | 47 | 386 | 980 |
| Oklahoma | 606 | 52 | 371 | 1 284 | 680 | 55 | 393 | 1 403 |
| Техас | NA | NA | 4 272 | 7 941 | NA | NA | 4 660 | 8 770 |
| Rocky Mountain | 1 846 | 246 | 4,272 | 3 792 | 2 001 | 268 | 1 203 | 4 100 |
| Colorado | 052 | 104 | 445 | 1 520 | 1.052 | 11/ | 1,203 | 1 672 |
| Idaha | 952 256 | 104 | 214 | 674 | 202 | 52 | 470 | 1,073 |
| Montana | 250 | 47 | 214 NA | 20/4 | 202 | 55 78 | 204 NA | //0 |
| Utoh | 100 | 10 | 254 | 1 025 | 520 | 20 | 200 | 1 1 2 0 |
| Wyoming | 4/J | /9 NIA | 304 60 | 1,023 | 529 NIA | / 3 N A | 300 75 | 1,150 |
| wyonning For Wost | INA 11 095 | 1NA 2 000 | 09 9 464 | 10/ 26 512 | INA 14 200 | 1NA 2 752 | ر / ۵۱۲ | 20 125 |
| Alaska | 11,985 NTA | 2,800 | 0,404 NTA | 20,513 | 14,208 NTA | 3,/33 | 0,910 NTA | 30,425 |
| Alaska California | NA 10.572 | 1/ | INA C 010 | 449 | NA | 18 | NA C 245 | 4/8 |
| California | 10,572 | 2,649 | 6,010 | 20,299 | 12,641 | 3,568 | 6,245 | 23,477 |
| Hawaii | 246 | 23 | 454 | 814 | 336 | 37 | 483 | 947 |
| Nevada | NA | NA | 570 | 649 | NA | NA | 666 | 888 |
| Oregon | 1,167 | 112 | NA | 1,318 | 1,232 | 130 | NA | 1,404 |
| Washington | NA | NA | 1,430 | 2,984 | NA | NA | 1,522 | 3,232 |

| Table 11 State Tax Revenue, July to June, FY 2003 and FY 2004 (In Millions of Dollars) EV 2003 | | | | | | | | |
|--|--------------------|---------------------|-----------|-----------|--------------------|---------------------|-----------|-----------|
| | Personal Income | Corporate Income | Sales | Total | Personal Income | Corporate Income | Sales | Total |
| United States | \$181.548 | \$27.272 | \$176.058 | \$462.307 | \$198,498 | \$30.677 | \$187.408 | \$498,857 |
| New England | 14,289 | 1,625 | 8,353 | 30,280 | 15,949 | 1,856 | 8,564 | 32,533 |
| Connecticut | 3,969 | 461 | 2,793 | 8,815 | 4,644 | 453 | 2,825 | 9,524 |
| Maine | 1,072 | 91 | 857 | 2,432 | 1,157 | 112 | 917 | 2,727 |
| Massachusetts | 8,026 | 799 | 3,708 | 14,964 | 8,830 | 998 | 3,749 | 15,954 |
| New Hampshire | NA | 175 | NA | 1,239 | NA | 172 | NA | 1,277 |
| Rhode Island | 812 | 71 | 776 | 1,984 | 888 | 77 | 817 | 2,123 |
| Vermont | 411 | 29 | 219 | 847 | 430 | 45 | 256 | 929 |
| Mid Atlantic | 40,106 | 6,153 | 23,426 | 83,736 | 45,798 | 6,676 | 25,620 | 93,176 |
| Delaware | 710 | 66 | NA | 1,722 | 781 | 81 | NA | 1,966 |
| Maryland | 4,341 | 379 | 2,435 | 7,874 | 4,915 | 447 | 2,635 | 8,737 |
| New Jersey | 5,770 | 2,073 | 4,862 | 15,386 | 6,221 | 2,039 | 5,129 | 16,214 |
| New York | 22,179 | 2,238 | 8,609 | 38,257 | 26,148 | 2,431 | 10,128 | 44,212 |
| Pennsylvania | 7,106 | 1,397 | 7,520 | 20,497 | 7,734 | 1,678 | 7,729 | 22,046 |
| Great Lakes | 29,598 | 4,917 | 27,784 | /3,401 | 30,501 | 5,299 | 29,842 | 10,207 |
| Indiana | 7,979 | 1,011 | 6,093 | 0.880 | 8,235 | 1,379 | 0,300 | 19,297 |
| Michigan | 5,044 | 1 808 | 4,172 | 20.058 | 5,000 | 1 800 | 4,721 | 10,020 |
| Ohio | 7 420 | 1,898 | 6 3 9 8 | 20,038 | 7,912 | 1,809 | 7,708 | 19,927 |
| Wisconsin | 4 639 | 532 | 3 375 | 9 264 | 4 850 | 657 | 3 516 | 9 764 |
| Plains | 15 295 | 1 485 | 12 054 | 32 257 | 16 287 | 1 566 | 12 508 | 33 880 |
| Iowa | 2 418 | 237 | 1 704 | 4 735 | 2 592 | 235 | 1 732 | 4 926 |
| Kansas | 1 750 | 105 | 1,704 | 4 012 | 1 888 | 141 | 1,732 | 4 224 |
| Minnesota | 5 372 | 589 | 4 217 | 12 250 | 5 727 | 626 | 4 378 | 12 906 |
| Missouri | 4.393 | 367 | 2.464 | 7.224 | 4.580 | 330 | 2.574 | 7,483 |
| Nebraska | 1,129 | 112 | 1.029 | 2.456 | 1,250 | 167 | 1,114 | 2,719 |
| North Dakota | 233 | 76 | 364 | 900 | 249 | 68 | 372 | 919 |
| South Dakota | NA | NA | 482 | 680 | NA | NA | 512 | 704 |
| Southeast | 33,459 | 5,193 | 44,823 | 101,034 | 35,653 | 5,549 | 47,547 | 107,314 |
| Alabama | 2,445 | 289 | 1,769 | 6,344 | 2,636 | 304 | 1,870 | 6,491 |
| Arkansas | 1,832 | 228 | 1,751 | 4,072 | 1,973 | 240 | 1,841 | 4,367 |
| Florida | NA | 1,228 | 14,485 | 19,743 | NA | 1,345 | 15,792 | 21,591 |
| Georgia | 6,271 | 513 | 4,771 | 12,590 | 6,583 | 495 | 4,922 | 13,261 |
| Kentucky | 2,746 | 278 | 2,797 | 6,983 | 2,796 | 303 | 2,877 | 7,126 |
| Louisiana | 1,870 | 198 | 2,271 | 5,789 | 2,196 | 233 | 2,152 | 6,113 |
| Mississippi | 1,042 | 289 | 2,453 | 5,129 | 1,066 | 317 | 2,476 | 5,101 |
| North Carolina | 7,089 | 886 | 3,923 | 13,163 | 7,510 | 837 | 4,222 | 13,891 |
| South Carolina | 2,328 | 147 | 1,879 | 4,997 | 2,434 | 174 | 1,996 | 5,254 |
| Tennessee | NA | 613 | 5,379 | 8,441 | NA | 695 | 5,786 | 9,109 |
| Virginia | 6,776 | 343 | 2,336 | 10,807 | 7,385 | 426 | 2,562 | 11,867 |
| West Virginia | 1,061 | 181 | 1,008 | 2,976 | 1,075 | 182 | 1,051 | 3,144 |
| Southwest | 5,035 | 593 | 22,879 | 42,199 | 5,499 | 757 | 24,146 | 45,192 |
| Arizona New Merrice | 2,098 | 389 | 3,030 | 5,943 | 2,300 | 494 | 3,295 | 0,547 |
| Oklahoma | 925 | 102 | 1,373 | 2,900 | 2 210 | 136 | 1,445 | 5,237 |
| Texas | 2,014 NA | IU2 NA | 1,427 | 4,379 | 2,210 NA | 125 NA | 1,338 | 4,932 |
| Rocky Mountain | 6 174 | 490 | 4 365 | 13 024 | 6 597 | 568 | 4 710 | 14 062 |
| Colorado | 3 232 | 199 | 1 831 | 5 415 | 3 404 | 236 | 1 902 | 5 693 |
| Idaho | 844 | 94 | 836 | 2,275 | 908 | 104 | 1,029 | 2,562 |
| Montana | 522 | 45 | NA | 1,126 | 583 | 67 | NA | 1,248 |
| Utah | 1.575 | 153 | 1,444 | 3,667 | 1.702 | 161 | 1,502 | 3,902 |
| Wyoming | NA | NA | 254 | 542 | NA | NA | 277 | 657 |
| Far West | 37.592 | 6,815 | 32,375 | 86,316 | 42.213 | 8,405 | 34,471 | 95,355 |
| Alaska | NA | 47 | NA | 1,023 | NA | 44 | NA | 1,219 |
| California | 32,531 | 6,535 | 22,453 | 64,730 | 36,773 | 7,987 | 23,908 | 71,731 |
| Hawaii | 1,038 | 8 | 1,793 | 3,182 | 1,169 | 57 | 1,900 | 3,446 |
| Nevada | NA | NA | 2,192 | 2,560 | NA | NA | 2,496 | 3,166 |
| Oregon | 4,023 | 225 | NA | 4,397 | 4,271 | 318 | NA | 4,754 |
| Washington | NA | NA | 5,937 | 10,424 | NA | NA | 6,166 | 11,038 |
| See p. 5 for notes. | | | | | | | | |

See p. 5 for notes.

Technical Notes

This report is based on information collected from state officials, most often in state revenue departments, but in some cases from state budget offices and legislative staff. This is the latest in a series of such reports published by the Rockefeller Institute's Fiscal Studies Program (formerly the Center for the Study of the States).

In most states, revenue reported is for the general fund only, but in several states a broader measure of revenue is used. The most important category of excluded revenues in most states is motor fuel taxes. Taxes on health-care providers to fund Medicaid programs are excluded as well.

California: Non-general fund revenue from a sales tax increase dedicated to local governments is included.

Michigan: The Single Business Tax, a type of value-added tax, is treated here as a corporation income tax.

Missouri: The total taxes are the sum of the three major taxes.

Several caveats are important. First, tax collections during a period as brief as three months are subject to influences that may make their interpretation difficult. For example, a single payment from a large corporation can have a significant effect on corporate tax revenues.

Second, estimates of tax adjustments are imprecise. Typically the adjustments reflect tax legislation, however they occasionally reflect other atypical changes in revenue. Unfortunately, we cannot speak with every state in every quarter. We discuss tax legislation carefully with the states that have the largest changes, but for states with smaller changes we rely upon our analysis of published sources and upon our earlier conversations with estimators.

Third, revenue estimators cannot predict the quarter-by-quarter impact of certain legislated changes with any confidence. This is true of almost all corporate tax changes, which generally are reflected in highly volatile quarterly estimated tax payments; to a lesser extent it is true of personal income tax changes that are not implemented through withholding.

Finally, many other non-economic factors affect year-over-year tax revenue growth: changes in payment patterns, large refunds or audits, and administrative changes frequently have significant impacts on tax revenue. It is not possible for us to adjust for all of these factors.

This report contains second calendar quarter revenue data for 50 states.

About The Nelson A. Rockefeller Institute of Government's Fiscal Studies Program

The Nelson A. Rockefeller Institute of Government, the public policy research arm of the State University of New York, was established in 1982 to bring the resources of the 64-campus SUNY system to bear on public policy issues. The Institute is active nationally in research and special projects on the role of state governments in American federalism and the management and finances of both state and local governments in major areas of domestic public affairs.

The Institute's Fiscal Studies Program, originally called the Center for the Study of the States, was established in May 1990 in response to the growing importance of state governments in the American federal system. Despite the ever-growing role of the states, there is a dearth of high-quality, practical, independent research about state and local programs and finances.

The mission of the Fiscal Studies Program is to help fill this important gap. The Program conducts research on trends affecting all 50 states and serves as a national resource for public officials, the media, public affairs experts, researchers, and others. Donald J. Boyd, who has spent two decades analyzing state and local fiscal issues, is director of Fiscal Studies.

This report was written by Nicholas W. Jenny, a senior policy analyst with the Program. Michael Cooper, the Rockefeller Institute's Director of Publications, did the layout and design of this report, with assistance from Michael Charbonneau. Lucy Dadayan assisted with the collection of data for this report.

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